

TESMEC AT THE "THE UTILITY EXPO" 2025: GLOBAL INNOVATION AND ADVANCE TECHNOLOGIES FOR THE INFRASTRUCTURE OF THE FUTURE

Grassobbio (Bergamo), 7 October 2025 – **Tesmec Group**, a leading group in the market of technologies dedicated to infrastructure (overhead, underground and rail networks) for the transport of electricity, data and materials, as well as technologies for quarrying and surface mining, is attending **The Utility Expo 2025**, the premier U.S. trade show for the utility construction industry, scheduled **from October 7 to 9 at the Kentucky Exposition Center in Louisville (USA)**.

The Utility Expo trade show represents a strategic opportunity to strengthen Tesmec positioning in the North American market, by enlightening the Group's international footprint and its growth strategy focused on high-potential sectors such as **telecommunications, smart grids, renewable energy, underground infrastructure, and infrastructure diagnostics**. Confirming its strong presence in the U.S. market and its strategic relevance, Tesmec Group is attending the event with its subsidiary **Tesmec USA** and its local joint venture **Condux Tesmec**. Through its selective presence and focused strategies on different market segments, both entities share a common industrial vision: to lead the evolution of construction sites towards increasingly automated and digitalized integrated solutions, ensuring both high safety standards and reduced environmental impact.

The manufacturing plant located in Texas is a key asset and a tangible expression of the "Made in USA" strategy, aimed at enhancing Tesmec commitment to localized production in the U.S., ensuring maximum flexibility in meeting market needs while guaranteeing local quality standards. Acting as a domestic partner, Tesmec supports the implementation of major federal investment plans (such as those related to energy and fiber optics), providing equipment and solutions that comply with local content requirements and directly contribute to local value creation. The Group is constantly investing in this production hub to increase capacity, technologies, and skills, strategically aligning with the country's infrastructure renewal and development goals.

During the event, **Tesmec** is showcasing a complete range of **trenchers and microtrenchers**, together with an integrated offering that includes pre-sales consulting, machinery supply, after-sales services, and advanced technological support. This end-to-end proposition is developed to effectively meet the needs of operators across various segments, including **fiber optics, power cables, and underground utilities**, with an offering of excavation solutions suitable for every type of application. The company will also present its latest innovations for pipeline and microtrenched excavation, alongside advanced stringing solutions specifically designed to meet local market requirements. **Condux Tesmec**, specialized in technologies for the installation of overhead and underground power lines, aims at strengthening its role as a reference player in a rapidly evolving sector characterized by growing demand for safe, efficient, and technologically advanced infrastructure. Several machines will be on display, with a strong focus on sustainable innovation through the zero-emission **electric range and equipment** designed to address new industry trends and the most complex project requirements. Condux Tesmec will also offer visitors its extensive knowledge base to support customers through training programs, specialized courses, and a comprehensive after-sales service network across the United States.

Marco Paredi, Trenchers & Surface Miners Business Unit Director, commented: "With its presence in the North American market since 1984, Tesmec confirms its role as a

technological partner for strategic infrastructures by attending The Utility Expo 2025. The joint venture with a local partner strengthens our presence in the area by integrating the Group expertise and resources. In an evolving global context, this local strategy ensures us enough flexibility and adaptability to get an opportunity out of any change."

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Tesmec Group

Tesmec Group is active in the design, production and marketing of systems and integrated solutions for the construction, maintenance, and diagnostics of infrastructures (overhead, underground and railway networks) for the transport of energy, data and materials, as well as technologies for quarries and surface mining. The Group operates in the following sectors: - Energy. Tesmec Group designs, manufactures, and markets machines and integrated systems for the construction and maintenance of overhead and underground power lines, fiber optic networks (Stringing segment), as well as advanced equipment and systems for the automation, efficiency, management and monitoring of high, medium and low voltage electrical networks and substations (Energy Automation Segment); - Trencher. Tesmec Group carries out the design, production, sale and rental of trencher machines functional to four types of activities (excavation and mines, excavations for the installation of pipelines, for the construction of telecommunication and optical fiber infrastructures, excavations for the construction of underground power networks), as well as the provision of specialized excavation services. The trencher machines are rented by the Group both with the operator (hot rental or wet rental) and without the operator (cold rental or dry rental); - Railway. The Group designs, manufactures and markets machines and integrated systems for the installation and maintenance of the railway catenary, devices for the diagnostics of the railway catenary and track, as well as customized machines for special operations on the line.

Born in Italy in 1951, the Group counts on more than 900 employees and has its production sites in Grassobbio (Bergamo), Sirone (Lecco), Monopoli (Bari) and Bitetto (Bari) in Italy, Alvarado (Texas) in the USA and Durtal in France. It relies on three research and development units in Fidenza (Parma), Padua and Patrica (Frosinone). Listed on the Euronext STAR MILAN of the Euronext Milan market of the Italian Stock Exchange, the Group boasts a global commercial presence through foreign subsidiaries and sales offices in the USA, in South Africa, West Africa, Australia, New Zealand, Russia, Qatar and China. In its development strategy, the Group intends to consolidate its position as a solution provider in the three abovementioned business areas, by exploiting the trends of energy transition, digitalization, and sustainability.